SUBSTANCE USE DISORDER IN THE WORKPLACE...

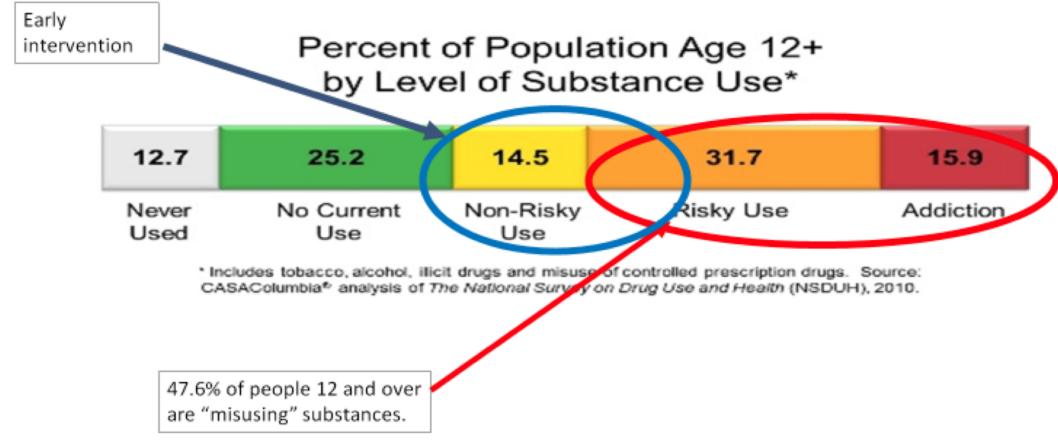
RICHARD JONES MA, MBA, LCAS, CCS, CEAP, CAI, SAP, C-EMDR THERAPIST CO-FOUNDER YOUTURN & CEO/COO FAVOR GREENVILLE

THE PROBLEM



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CONTINUUM OF SUBSTANCE USE



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SUD DSM-5 Criteria Severe=6 or more | Moderate 4-5 | Mild 2-3 Crossing "line" into addiction Heavy use, "partying", "had a bad night" Tolerance Withdrawal Craving/pre-occupation Can't control Can't cut back Age onset, Interpersonal issues frequency, Reward Genetic factors potential Avoid non-using activities Drug specific Great deal of time spent on using Use despite physical/psychological dangers Use in physically hazardous situations

Role failure due to use

HEALTHCARE COSTS & SUBSTANCE MISUSE

- Employees with substance misuse issues have healthcare costs double the rate of their peers (Schneider Health Institute).
- They have history of 4x as many "hospital days" than non-users.
- Their families cost more in terms of healthcare. Dependents of those with substance misuse issues cost around \$500 more per year than their peers. Family members of those with substance use issues 5x more likely to land in the hospital than general population.

IMPACT ON ATTENDANCE AND RELIABILITY (SAMHSA, 2013)

- Employees with substance misuse issues are less reliable.
 Much higher level of turnover.
- They are much more likely to "skip" work. No call/No show.
- They "call out sick" at about 2x the rate of employees without substance misuse issues.
- On the job injuries and accidents are much higher among employees with substance misuse issues.

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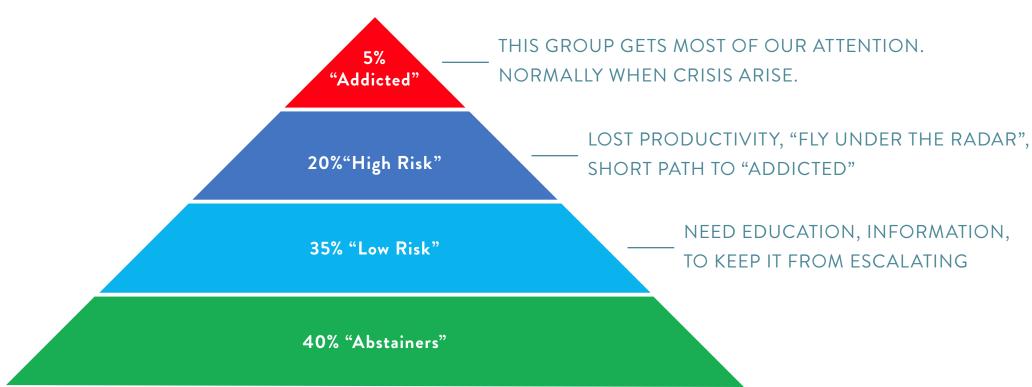
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LIFESTYLE CHOICES & PRODUCTIVITY

- Substance Use Disorders cost American businesses
 \$81 billion annually in lost productivity.
- Estimates range from \$7,000 to \$16,000 per year per "at risk" employee. (dependent upon industry).
- Most employees with SUD issues are never identified.
 Existing system only addresses the most severe problems.
- Too little too late. Inefficient system that waits until the employee gets "caught".

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HIGHLY EFFICIENT ORGANIZATIONS: INTERVENE EARLY AND ACROSS ALL LEVELS—TARGET TOP 25%





EXAMPLE: IF YOU HAVE 1000 EMPLOYEES

- 400 are abstaining or drinking very rarely.
- 350 are drinking at a low risk level. Occasionally showing up with a hangover "after a bad night". Progression is concern.
- 250 are heavy drinkers/using or "addicted". No call/no show
 2x more frequently than peers and about 50% more likely to
 "call off". When at work they are 33% less productive.

STUNNING COSTS: 1000 EMPLOYEES

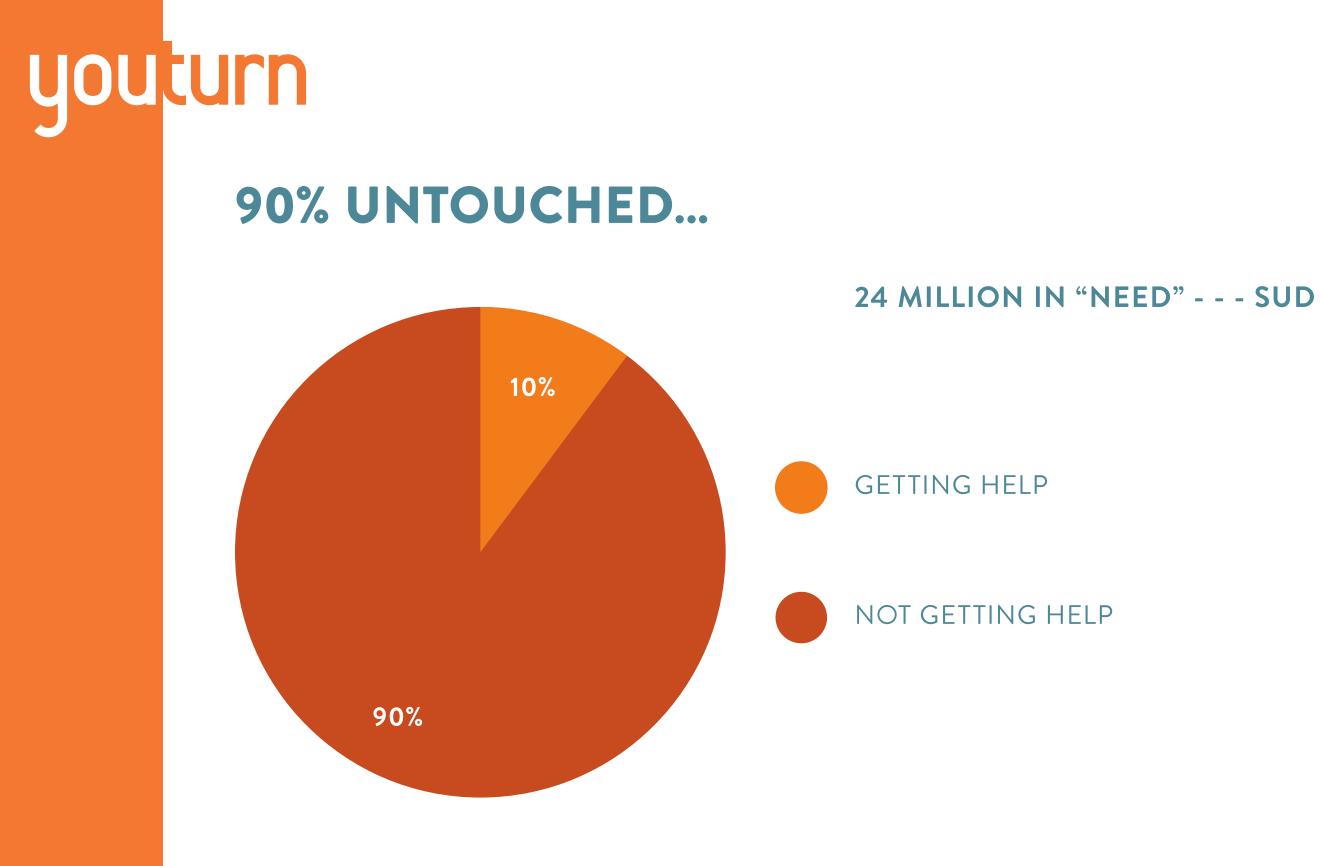
- Average Cost In Terms of Lost Productivity = \$10,000 per person/year
- Total Cost Per Year In Lost Productivity= \$2,500,000:
 (250 "high risk" employees X \$10,000 per employee).
- In addition: Healthcare costs for these 250 employees is
 DOUBLE the cost for your other employees. Each of these employees' dependents are incurring around \$500 more in annual healthcare costs than non heavy users.

1000 EMPLOYEES

- Currently you are absorbing \$2,500,000 per year in lost productivity.
- Not to mention increased healthcare costs and increased dependent healthcare costs.
- Imagine potential return on investment if you were able to "improve" the habits of 50% of these employees...

THE REAL PROBLEM...

NO ONE GETS ANY HELP... LEGACY MODEL HAS FAILED.



- An August 2017 Pew Research study indicates 46% of Americans have a meaningful relationship with someone struggling with substance use or that has struggled with it.
- Family members of individual with substance use disorders are 5x more likely to "wind up in the hospital" than the general population.
- > Stress-related illness.
- > Mental health problems.
- ► Absenteeism

> Presenteeism

MISSION & PURPOSE



MISSION

Create the platform of trusted content and community engagement for substance use disorders and associated recovery

PURPOSE

Change lives by supporting employers and their employee-families through the delivery of practical addiction education resources

SOLUTION



Uouturn

Become the first holistic digital EVIDENCE INFORMED educational, skill building and family support model.

- We provide proprietary informative content surrounding all aspects of substance misuse and recovery.
- 2 We enable learning and self-confidence through FAVOR Greenville's proven process supporting 45,000 individuals 10,000 families over 6 years of progressive engagement strategies.
- 3 Utilize state of the art technology and cutting edge therapeutic techniques to engage an otherwise ignored group of people in desperate need of support. THE 90% and THEIR FAMILIES.

... and we do this by providing businesses with a low-cost, easy-to-implement service for their employees

FAVOR GREENVILLE PARTNERSHIP



- FAVOR Greenville, a nationally recognized 501(c)(3) specializing in substance use education and coaching services, is a strategic partner and equity beneficiary
- FAVOR Greenville has helped over 45,000 individuals and has provided 100,000 hours of SUD recovery coaching since 2013.
- FAVOR Greenville-CEO is cofounder. FAVOR recognized nationally by SAMHSA and DOJ.
- Favor personnel and recovery coaches to provide ongoing content and coaching services

THANK YOU