

Duke & LifePoint: Building a Successful Partnership

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Agenda

- The Partners
- Industry Trends & Duke LifePoint Overview
- Dedication to Quality & Patient Safety
- Resources to Achieve Operations Excellence
- Investing in Our Medical Facilities & Communities

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The Partners

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The Partners: LifePoint Hospitals

- Founded in 1999
- More than \$5.0 billion in revenues
- Financially strong; best balance sheet in the industry
- 60+ hospital campuses in 20 states; over 38,500 employees; and more than 4,150 physician relationships
- Leading healthcare provider in our communities
- Fully accredited by The Joint Commission
- Committed to keeping healthcare local
- Proven partnership strategies

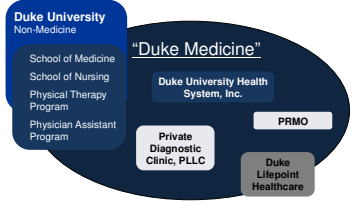
Mission:
Making Communities Healthier



**More Quality Services,
Close to Home**




The Partners: Duke University Health System



Duke Medicine Mission

As a world-class academic and health care system, Duke Medicine strives to transform medicine and health locally and globally through innovative scientific research, rapid translation of breakthrough discoveries, educating future clinical and scientific leaders, advocating and practicing evidence-based medicine to improve community health, and leading efforts to eliminate health inequalities.



Duke Medicine: A World-Class Academic and Health Care System

Health Care Delivery

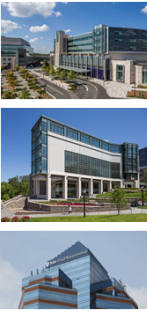
- DUHS has annual operating revenues of \$2.6 billion
 - Inpatient Admissions over 62,000
 - Outpatient Visits over 1.8 million
- Over 16,000 employees at DUHS
 - AA bond rating for DUHS
- Multidisciplinary approach and patient-centered care; national leaders for Programs of Distinction in Heart, Cancer, Neurosciences, Orthopaedics, and Pulmonary Medicine
- Innovative approaches to partnering for community benefit – Duke LifePoint Healthcare formed in 2011


Education – US News & World Report National Rankings 2015-2016

- Duke University School of Medicine ranked 8th (Research)
- Duke Physician Assistant Program ranked 1st
- Duke University School of Nursing ranked 6th


Research

- Duke Clinical Research Institute (DCRI) is the world's largest academic research organization (ARO)
- The latest research from bench to bedside
 - 2012 Nobel Prize to Robert J. Lefkowitz, MD
 - 2013 Lasker Award to Blake S. Wilson
 - Duke cancer treatment research under consideration for "breakthrough" status from the FDA





60 Minutes: "Killing Cancer"



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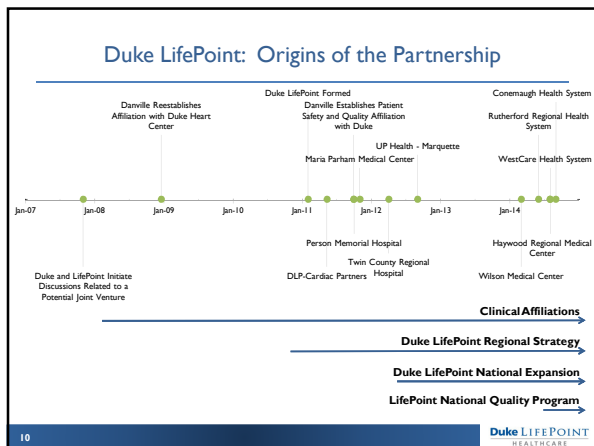
*Industry Trends & Duke
LifePoint Healthcare Overview*

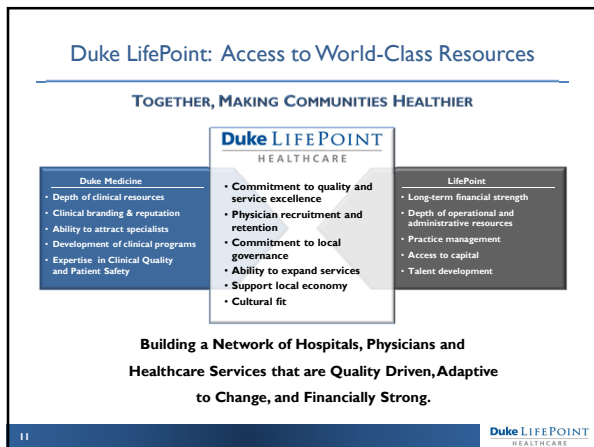
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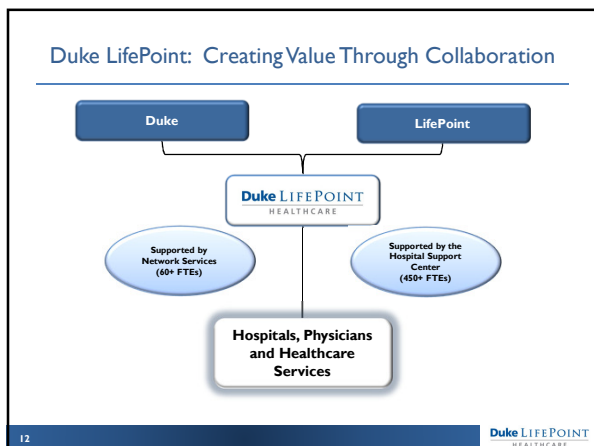
Industry Trends are Driving Health Systems to Seek Strategic Partners in the Reform Era

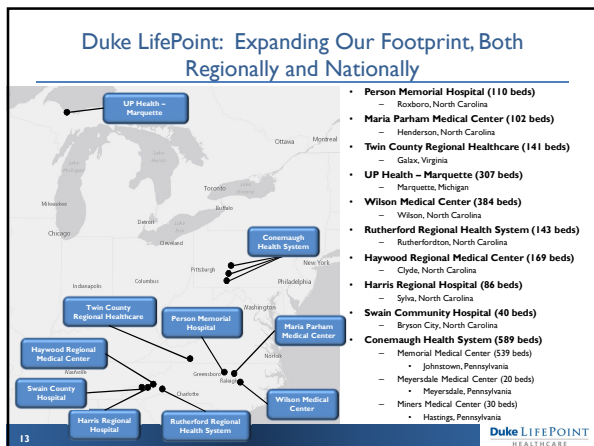


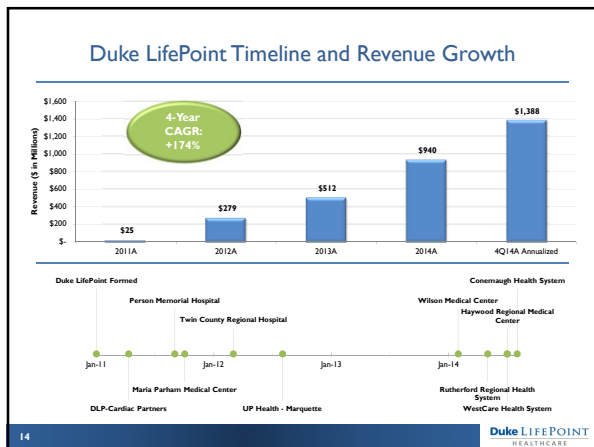
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Dedication to Quality & Patient Safety

Duke LifePoint: Recognized Model for Quality Partnerships

Recognized as an emerging model by AHA's Trustee Magazine along with Memorial Sloan Kettering, Mayo Clinic and MD Anderson



"Each contributes its strengths to a joint venture seeking community hospitals to buy and bolster, which Rex Burgdorfer calls the hospital industry's "most important trend in the last two decades."

16 Source: Trustee Magazine, John Morrissey, July 14, 2014 Duke LIFEPOINT HEALTHCARE

A Rich Culture of Quality and Service Recognition

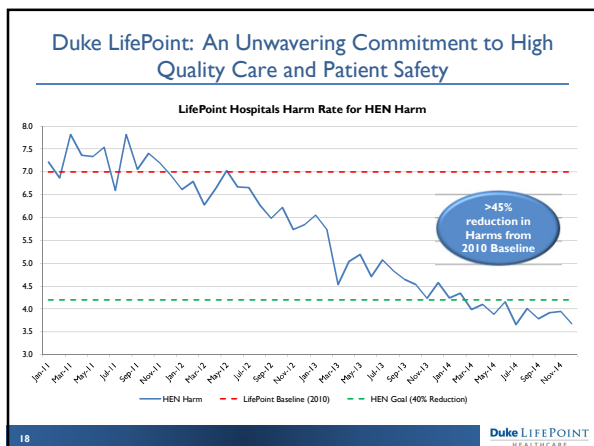
Duke University Health System

- U.S. News & World Report: Best Hospitals, 2014-2015
 - Honor Roll Hospital – 25th Consecutive Year
 - Top-Ranked in North Carolina
 - Nationally ranked hospital in 22 specialties
- Duke University Hospital Truven Health Analytics Top 100 Hospital 2013-2015
- Health system hospitals recognized as Joint Commission Top-Performing Hospitals in 2014
- American Nurse Credentialing Center (ANCC) designated Duke University Health System as a Magnet® organization in 2014
- Performance Excellence Journey
 - NC Award for Excellence Level 4 and the Governor's Award for Performance Excellence in 2012
 - 1 of 8 U.S. healthcare organizations selected by the Malcolm Baldrige Quality Award examiners for a site visit in 2013
 - National recognition for Baldrige Best Practices in Leadership in 2014

LIFEPOINT

- 18 hospitals recognized as Joint Commission Top-Performing Hospitals in 2014
- Only investor owned company selected by CMS for Partnership for Patients Hospital Engagement Network ("HEN") – LifePoint achieved more than a 45% reduction in hospital acquired conditions by the end of 2014, exceeding CMS' goal of a 40% reduction in these conditions
- In 2015, LifePoint and the Society of Cardiovascular Patient Care partnered for multi-hospital accreditation
 - 23 hospitals earned the SCPC designation
- In AHRQ Patient Safety measures for Value Based Purchasing
 - 94% of facilities above 50th percentile
 - 12 hospitals in the top 10%
- Numerous additional awards for outstanding workplace and exceptional programs

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Duke LifePoint Quality Oversight Committee

The **Duke LifePoint Quality Oversight Committee** advises the Leadership Team and the Hospital Patient Safety and Clinical Quality Committee.



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National Quality Program ("NQP")

LifePoint and Duke Expand Partnership to Advance Healthcare Quality
Organizations form quality collaboration to improve patient care and safety nationwide

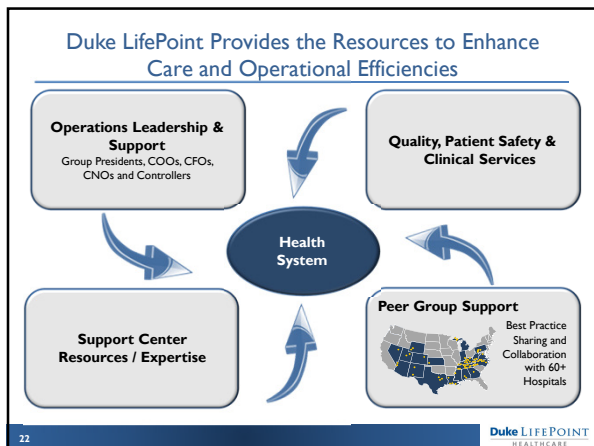
Brentwood, Tenn. (January 12, 2015) – LifePoint Hospitals® and Duke University Health System have expanded their collaborative effort to create safe, highly reliable care by entering into a national quality agreement. This collaboration will allow these two leading healthcare organizations to expand upon the work in which they have been engaged for several years to enhance patient safety and continually improve the quality of care across the nation. Through the new national quality affiliation, all LifePoint hospitals will be part of a program designed to focus their improvement efforts and transform their culture of safety.

"Duke and LifePoint share a commitment to healthcare quality," said William F. Carpenter III, chairman and chief executive officer of LifePoint Hospitals. "We have worked together for several years to develop innovative ways to improve patient care and safety. Our new

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Resources to Achieve Operations Excellence

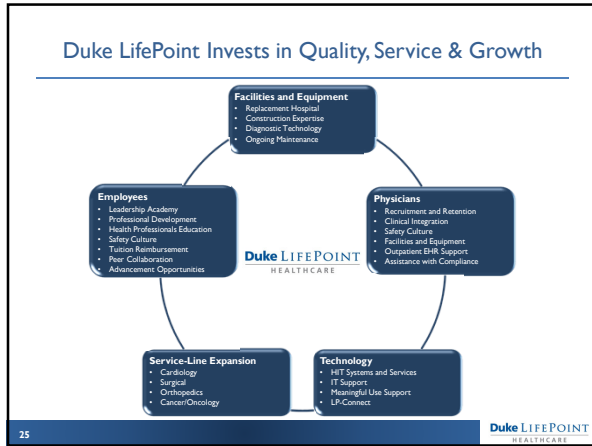
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Investing in Our Medical Facilities & Communities

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Q & A

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