

# Discussion

### Letters of Protection:

- Friend or Foe?
- How do they Work?
- Discussion of Viewpoints





## Letters of Protection: Friend or Foe?

### **OVERVIEW**

#### Friend

- Tap into new revenue Streams
- Diversify practice and reduce financial risk
- Medically treat underinsured or uninsured patients while increasing your revenue
- Help your community

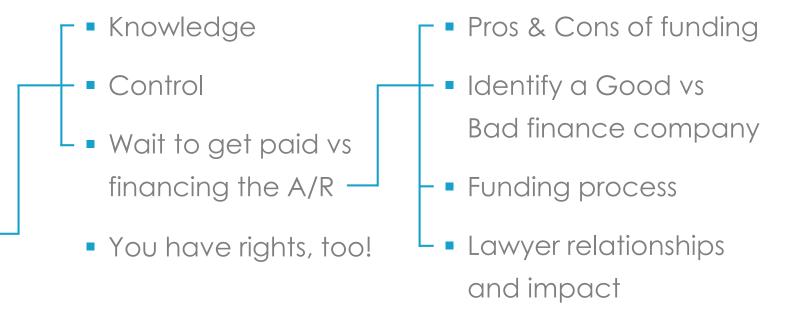
#### Foe

- Depositions
- Trial testimony
- Additional paperwork
- Delay in payment



## Letters of Protection: How do they Work?

- Why are they needed?
- The basics of a Letter of Protection
- What you need to know to maximize this opportunity \_
- How to make friends with an LOP
- How to Protect Yourself





# Letters of Protection: Viewpoints

How to manage the Attorney-Doctor relationship

- LOP Myths
- Future of LOPs
- Questions?



