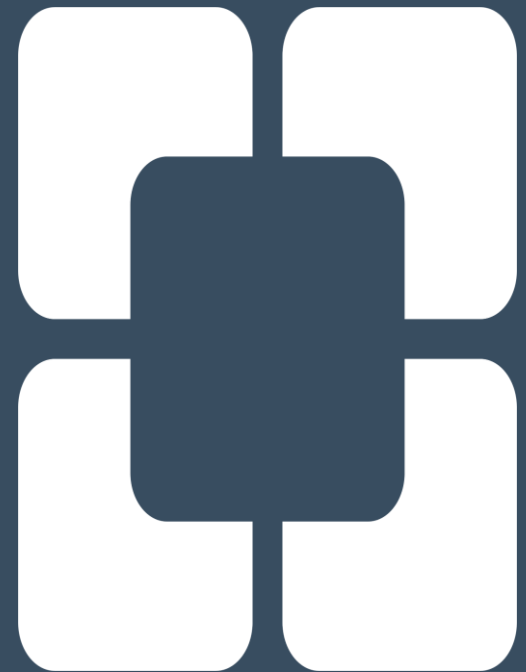


# Climbing World's Highest Mountains

*Lessons Learned Leading through Peaks and Valley's*

Edward Marx  
September 2018





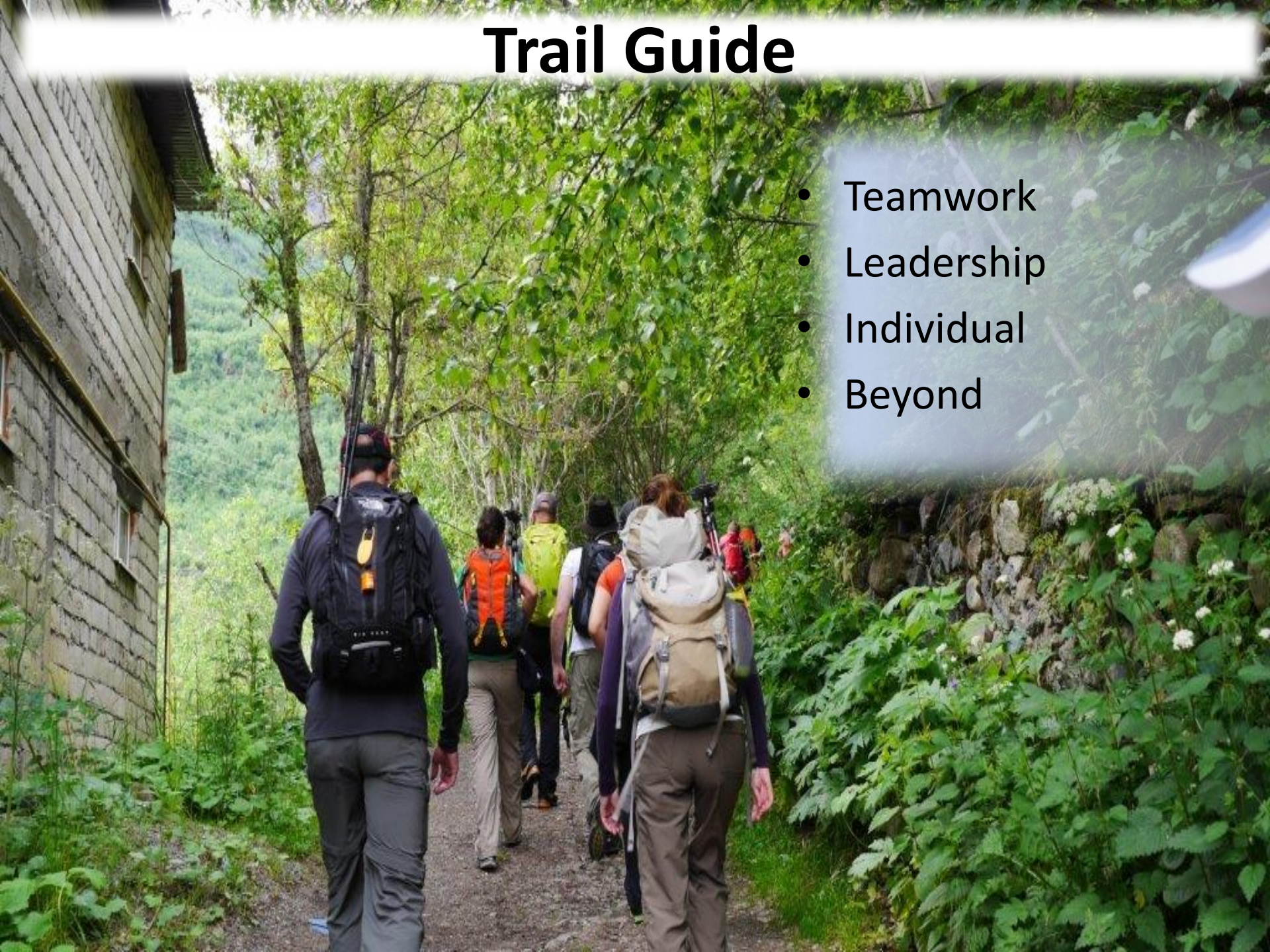
# The Peaks

- Longs Peak (2010)
  - Camelback (2010, 2011, 2012, 2013, 2014, 2015, 2016)
  - Pikes Peak (2011, 2012, 2013, 2015)
  - Kilimanjaro & Meru (2011, 2019)
  - Timpanogos (2012, 2013)
  - Massive (2012)
  - Pinnacle (2012, 2013)
  - Rainier (2012)
  - Quandary (2013)
  - Elbrus (2013)
  - Aconcagua (2014)
  - Sólheimajökull (2018)
- 



# Trail Guide

- Teamwork
- Leadership
- Individual
- Beyond





Beyond the Summits

**TEAMWORK MAKES DREAM WORK**

# Rise to Level of Training not Expectation





# Zero Defects



# Find, Learn & Fulfill Your Role





# Ownership & Accountability









# Helping Hands





# Fortitude





# Play & Fun





**Attitude not Aptitude Determines Altitude\***





# Climb High, Sleep Low



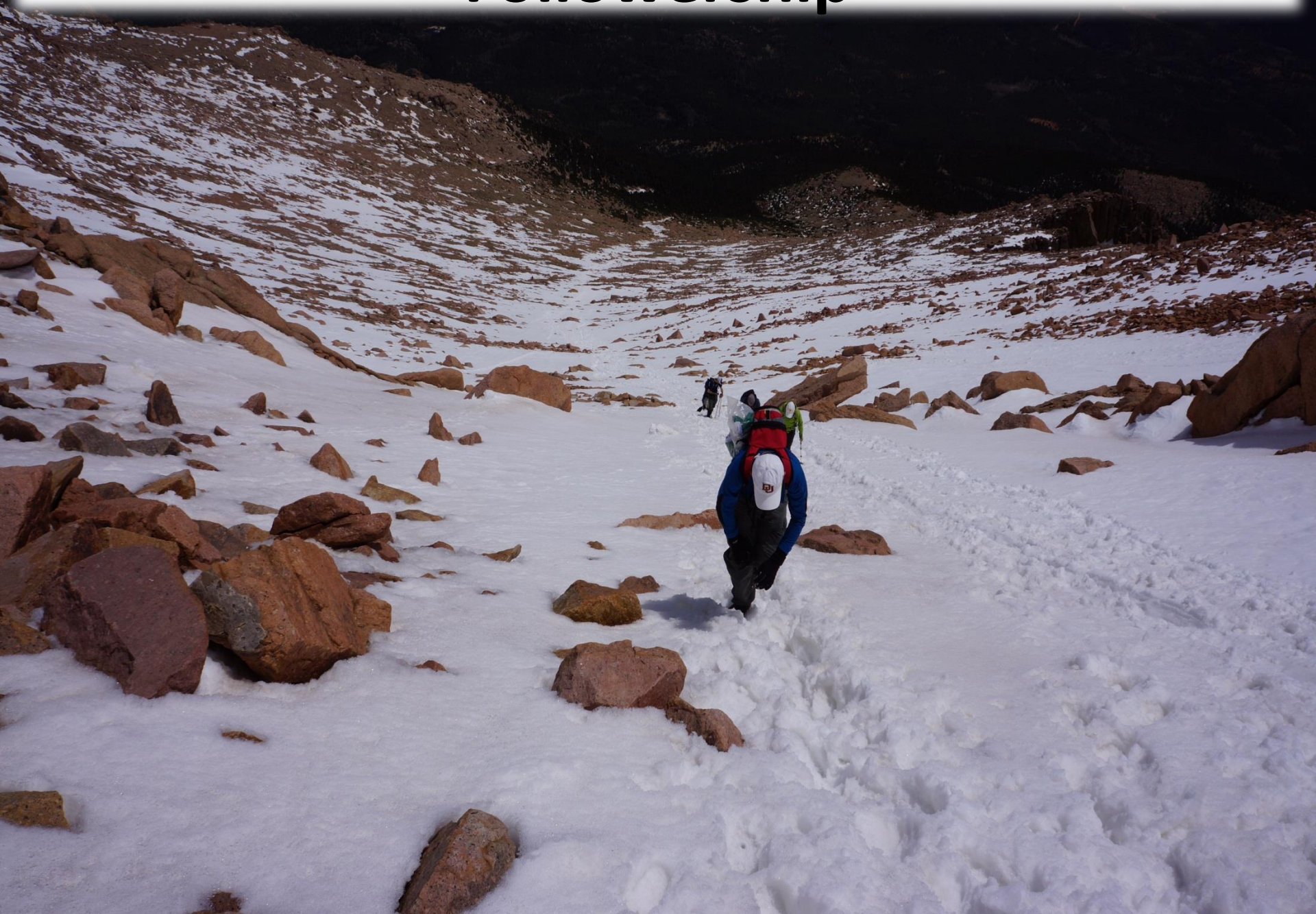


# Relationships Cover Sins





# Followership





# Shared Principles





Beyond the Summits

# **LEADERSHIP IMPERATIVE**



# Survival of the Fittest



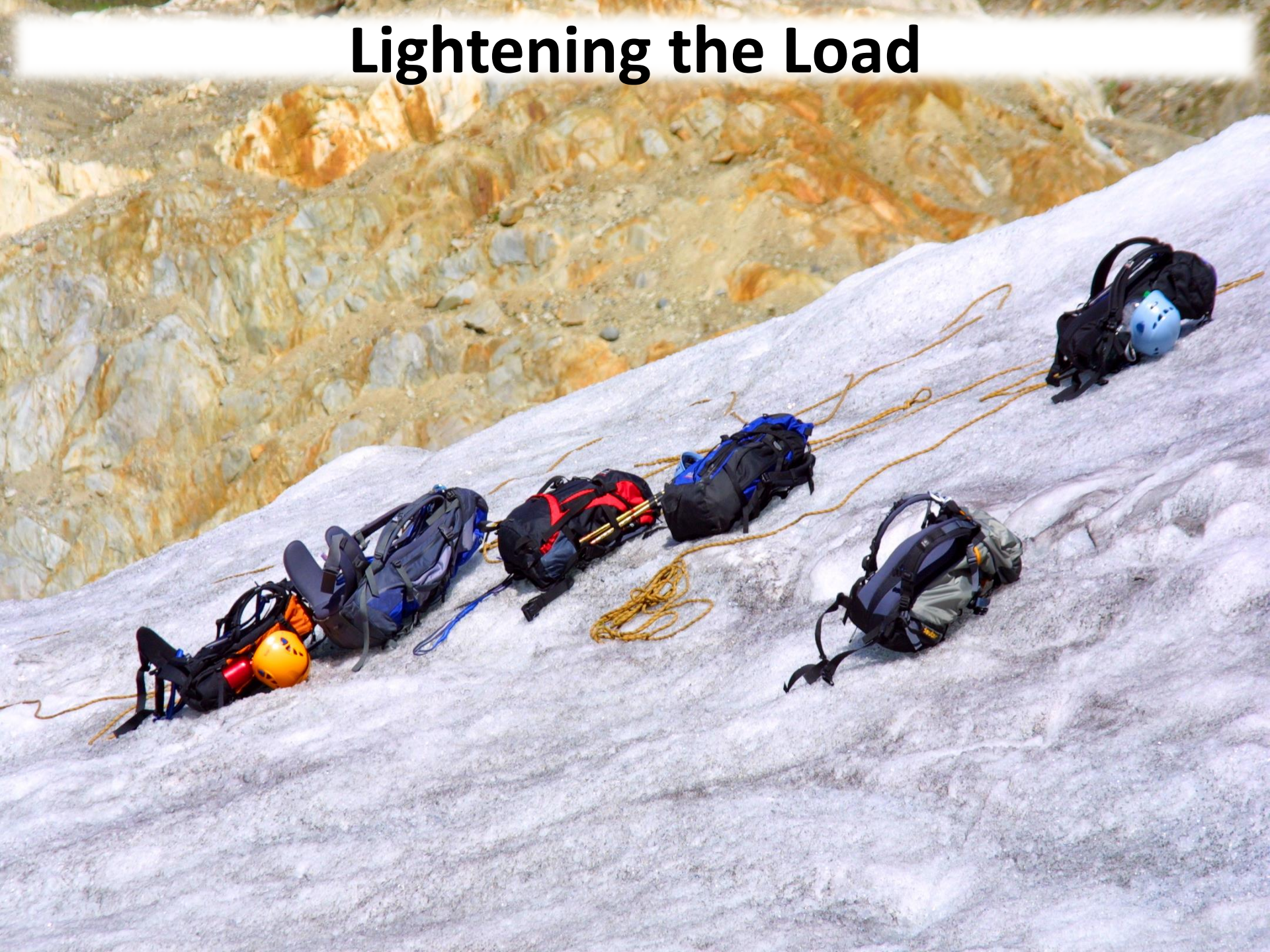


# Sacrifice





# Lightening the Load





# PolePole





**Pee in Public, Vomit in Private**



# Leadership Elevates with Slope





# Building People





Beyond the Summits

**DIG DEEP**

**REACH HIGH**



# Do I Have What it Takes?





# Gratitude





# Humility





# Be in the Moment





# Celebrate





# Base Camp Home









# Counting the Costs



Beyond the Summits

# **BEYOND THE SUMMIT**



# Mindfulness



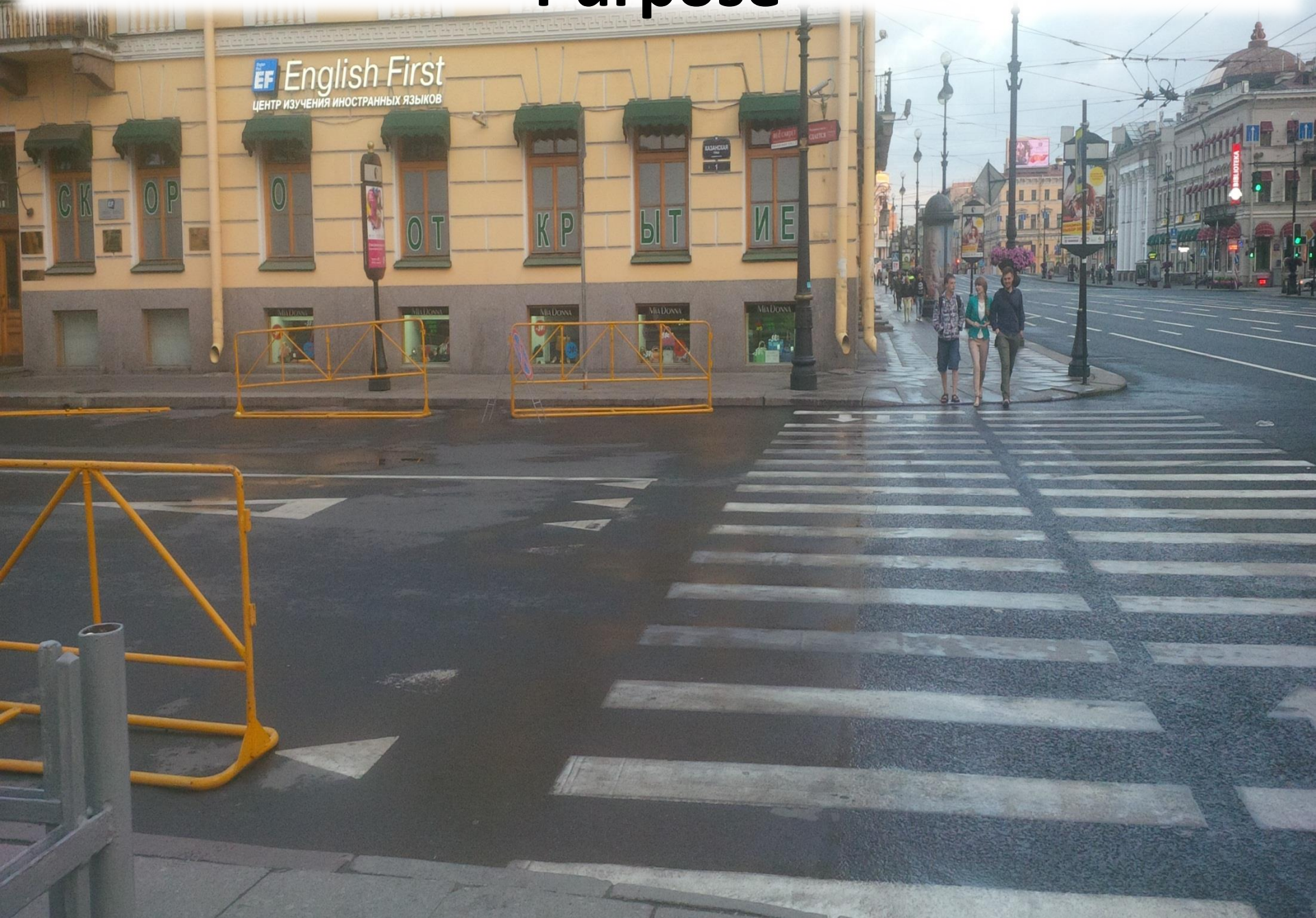


# Flexibility





# Purpose





# Majesty





# Influences Knows no Boundaries









# Unwritten









**Every life deserves world class care.**



# Vulnerability





# Corporate Athlete





# Assess and Adjust





# Selflessness





# Fanatical Self-Discipline





# Bonds that Bind





# Vision - Execution = Broken Promise

