

# HOSPITAL DECISION MAKERS PLACE SUPPLY CHAIN AS TOP PRIORITY

Survey shows that there is still opportunity to unlock more value

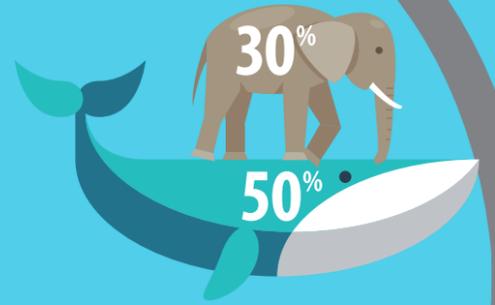
PROBLEM



The increasingly **HIGH COST** of supplies is one of the biggest problems facing healthcare systems today.



**85%** of respondents anticipate revenue will **DECLINE** through the next year.

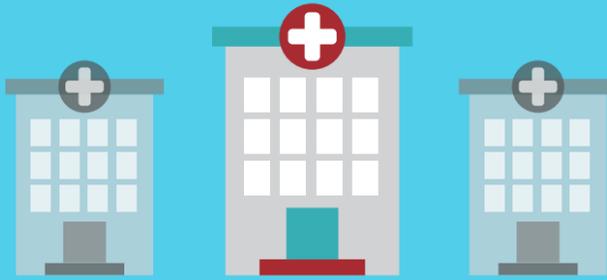


The supply chain is the **2ND LARGEST EXPENSE** at 30 percent for healthcare providers, after employee salaries and benefits at 50 percent.\*\*



Annual waste is estimated at **\$5 BILLION** in high-value medical devices.\*

Only **1 in 3** hospital decision makers rate the management of their hospital's overall supply chain as "very effective."



OPPORTUNITY

## BETTER CARE OF SUPPLY CHAIN



**2 in 3** hospital decision makers "strongly agree" that improving the effectiveness of their supply chain will:

- ✓ Reduce overall costs
- ✓ Increase revenue
- ✓ Lead to better quality of care

"We believe hospital decision makers understand that the supply chain can be a strategic asset if we improve its effectiveness and unlock data within."

*Jean-Claude Saghbini  
VP/GM Inventory Management Solutions*

## END-TO-END VISIBILITY

Survey revealed that the primary obstacle to improving supply chain management was the lack of complete visibility.



"Data and analytics can transform the healthcare supply chain into a strategic business asset, but solutions need to connect technology to everyday processes and make data visible."

*Jean-Claude Saghbini  
VP/GM Inventory Management Solutions*

ANSWER



Advancements in supply chain technology already widely used in other industries can **DELIVER INSIGHT** and analytics to support transparent, data-driven decisions.

**2 in 3** respondents said their health system was "likely to invest" in **AUTOMATED TECHNOLOGY** after learning about the benefits.



*Are you ready to improve your supply chain operations?*



**85%** of respondents said their health systems are currently working to **IDENTIFY & IMPLEMENT** new ways to reduce supply chain waste and related costs.