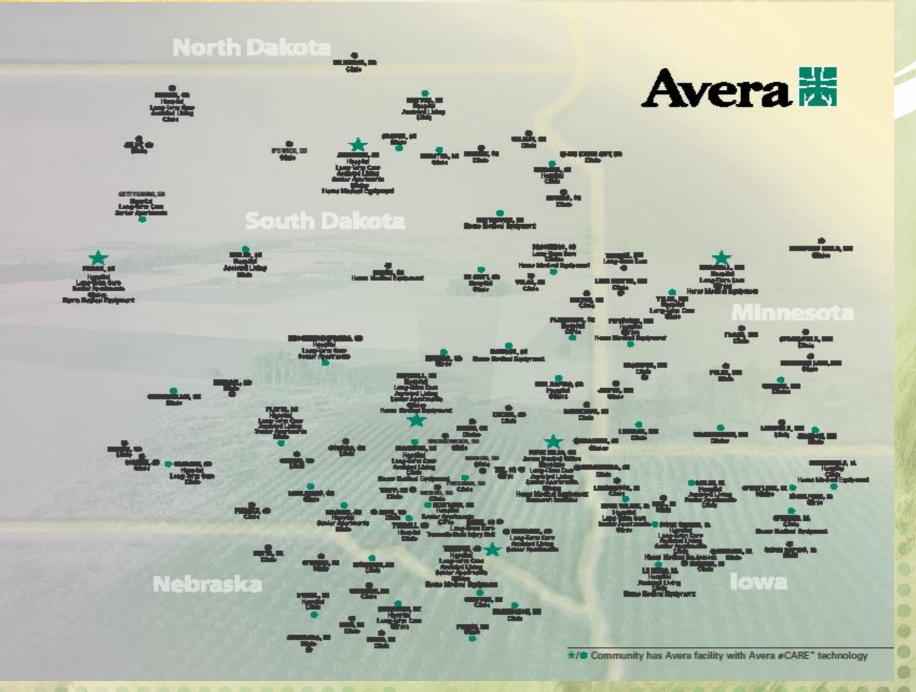
# Avera

Physical Integration through Healthcare Transportation

Steve Statz, RPh, MBA, FACHE
Avera Health
Senior Vice President
Business Development



## The Business Challenge

- Vision for integration initiative Bedside Medication Verification (BMV) but not in position to enable
- Not maximizing system sharing; minimal systemwide visibility
- Current state (pre-healthcare transportation):
  - Fleet Management
  - Personnel
  - Liability
  - Currently Laboratory and Limited Pharmacy
  - Chain of Custody



### The Process



- Scope
  - Movement of product throughout the Avera system in a cost effective and efficient manner.
- Solution Approach/Decision
  - Interdisciplinary Committee March 2012
  - Representation from each regions end users
  - Chose MedSpeed January 2013
  - Avera Board Approval February 2013
  - Go Live June 10, 2013
  - Personnel Retention
  - Real Time Chain of Custody



#### Results

- Outsourcing Advantages
- Added Routes to more rural areas
- Items moved: Laboratory specimens, pharmacy, marketing materials, medical supplies
- Freight/Postage Expense Decreased
- Electronic Tracking
- Real Time Service Recovery



## **Growth Opportunity**

- Move more materials
- Increase integration and redundancy reduction
  - Example: Central pharmacy distribution
    - Estimated 20-30% inventory reduction & 30% decreased outdates



#### Contact...

Mark Dixon - markddixon@comcast.net

Jake Crampton – jcrampton@medspeed.com

Steve Statz - steve.statz@avera.org