



Becker's Hospital Review Webinar

After the EHR: The Next Big Step for System-Wide Integration

November 2013



Expanding geographic footprint

Expanded continuum of care

Increased need to integrate operations

Two Kinds of Integration

Data



Connected through EHR



Electronic Connectivity



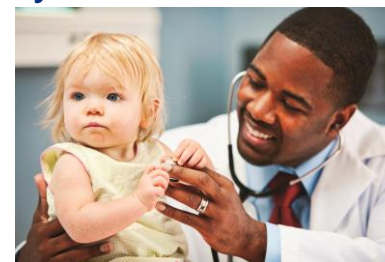
Physical Materials

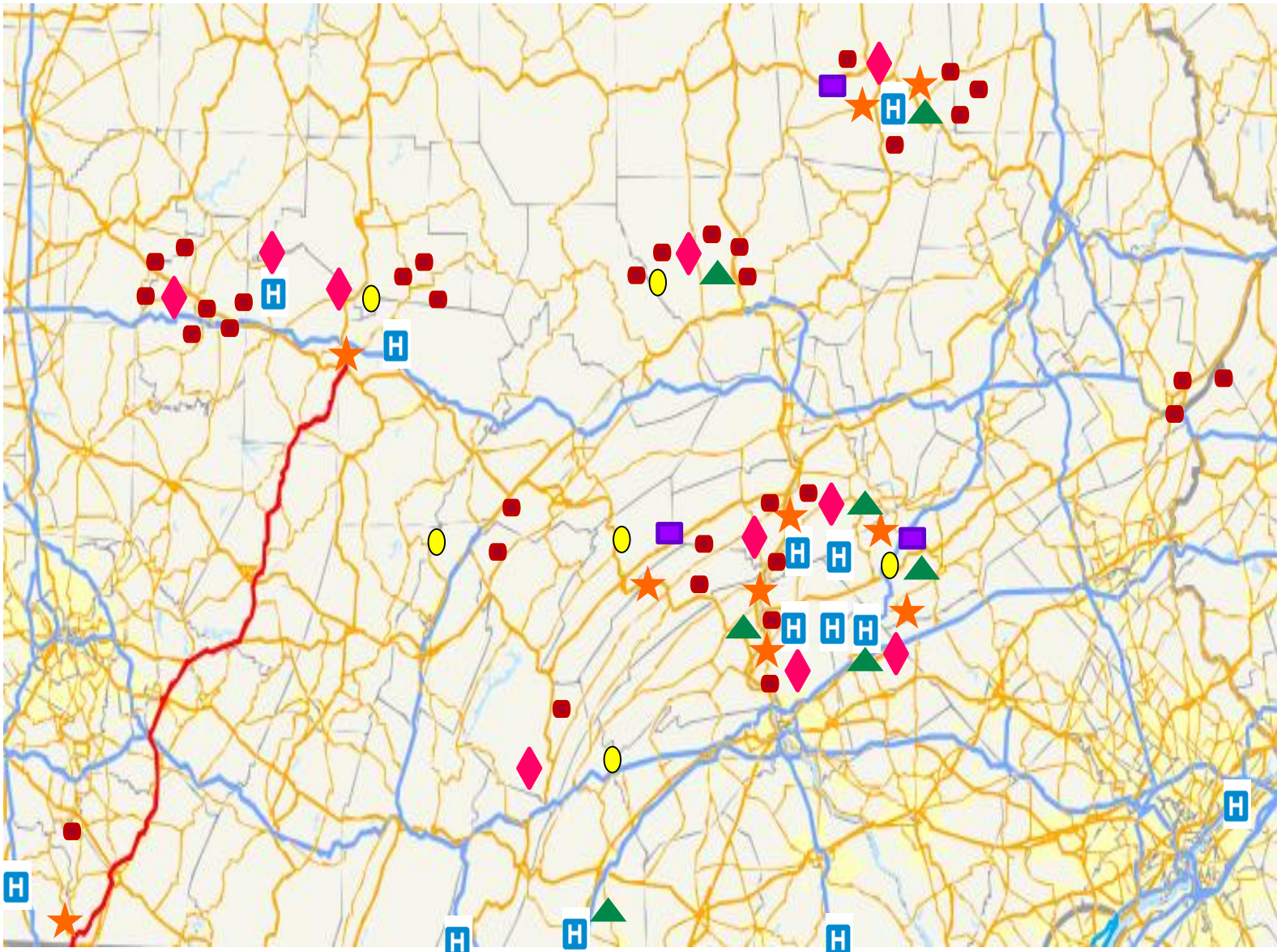


Connected through
Healthcare Transportation

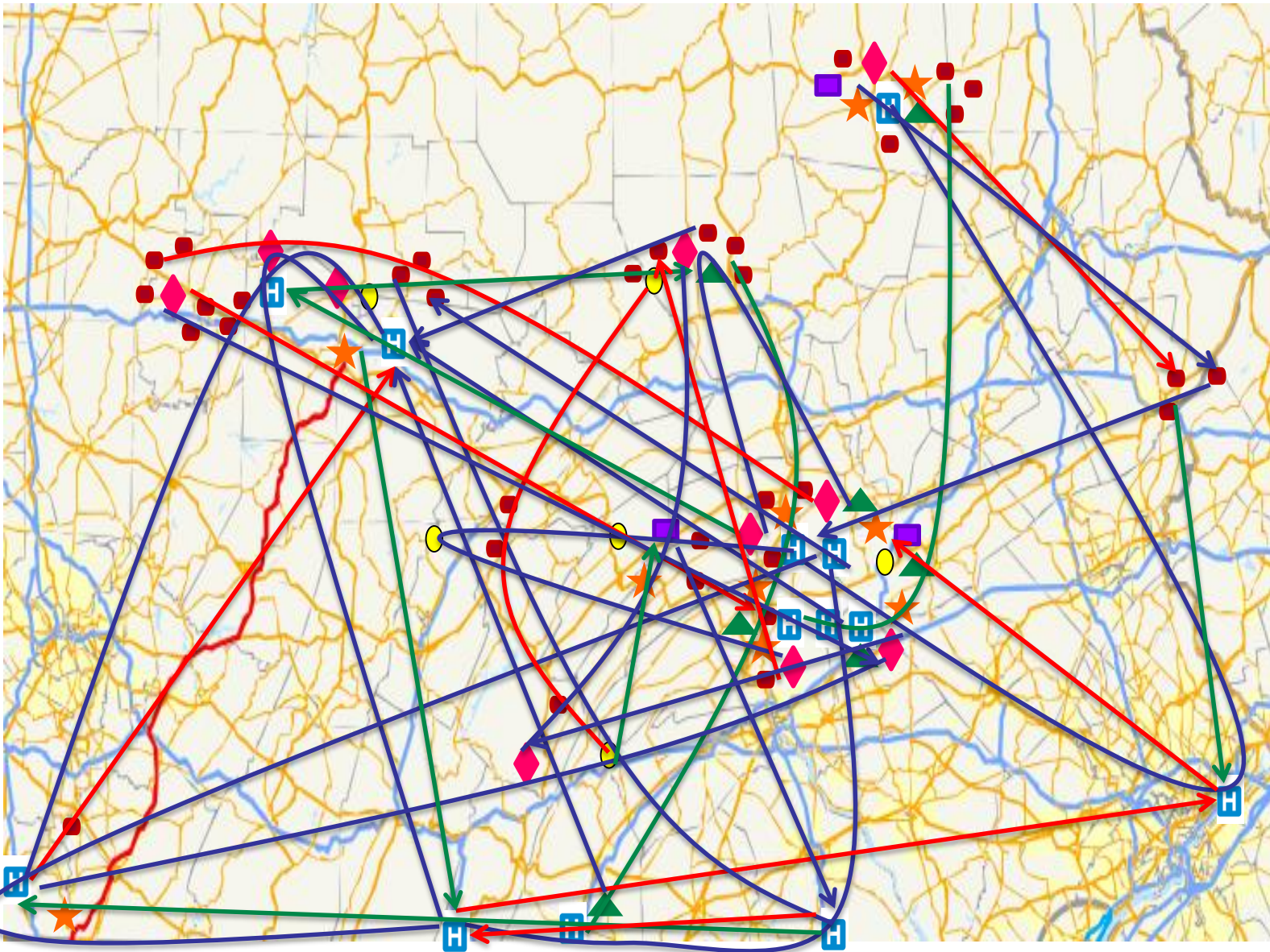


Physical Connectivity

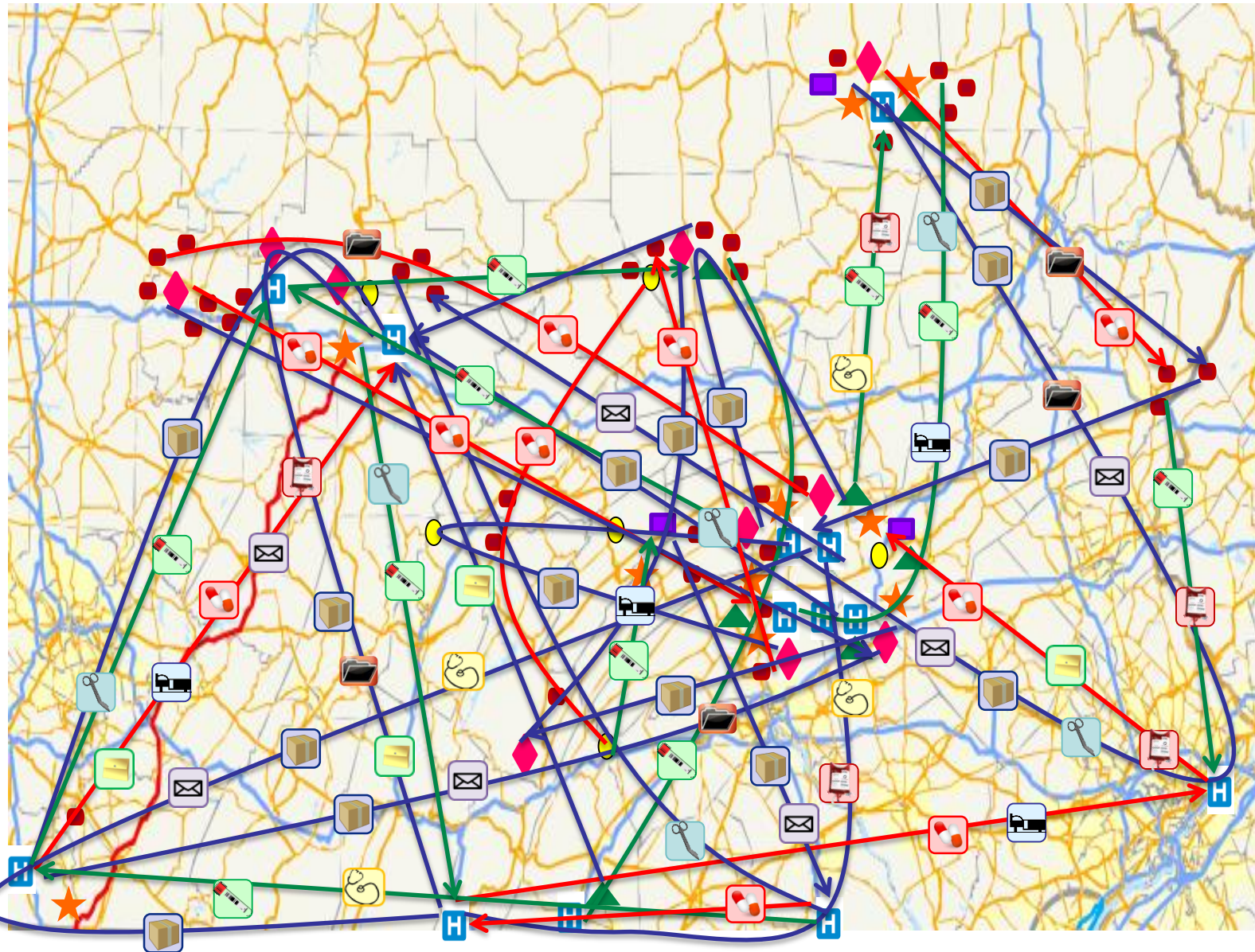




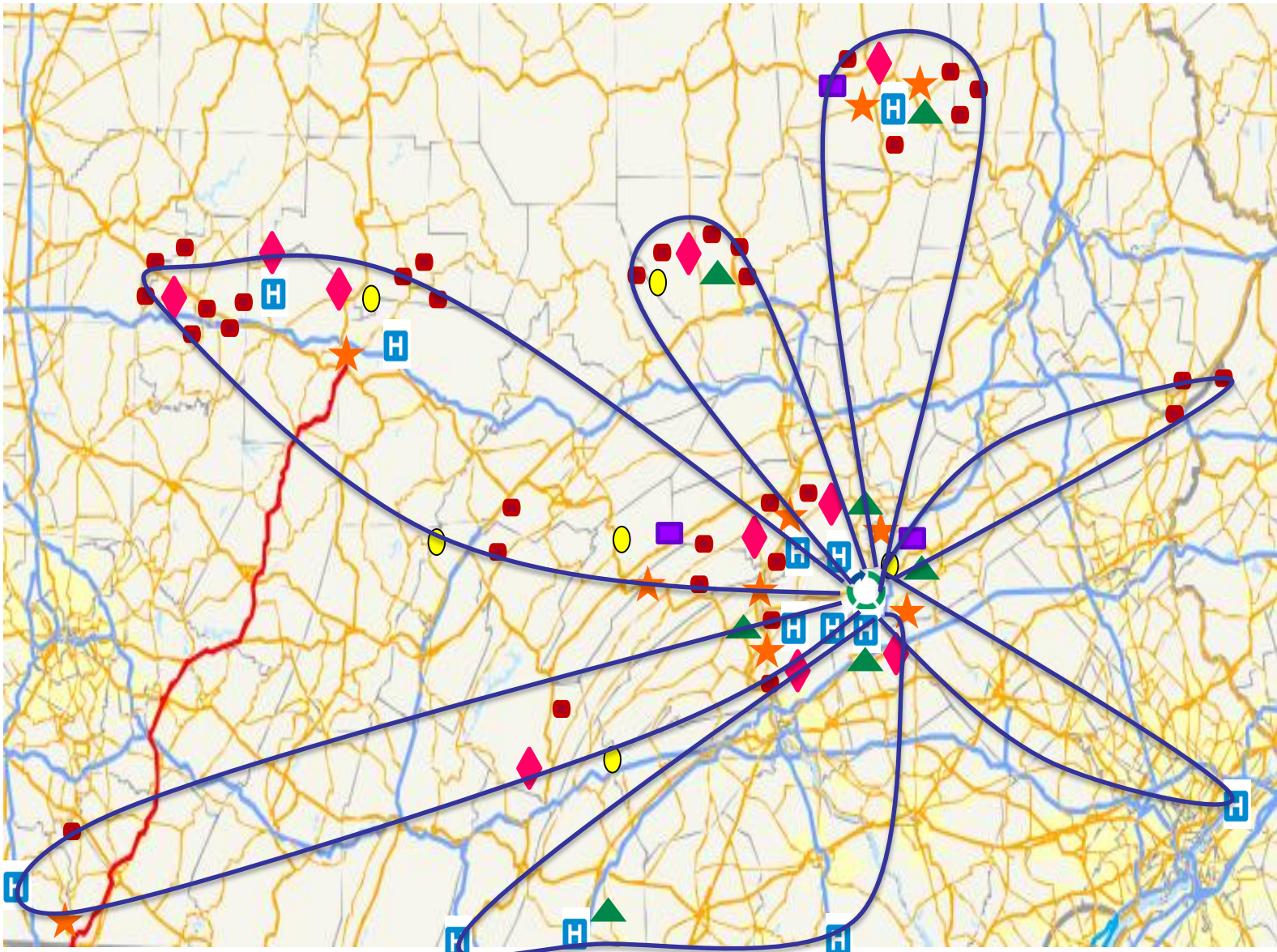
- Hospitals 
- Outpatient Centers 
- Rehab 
- Imaging 
- Pharmacies 
- Nursing Home 
- Physicians 



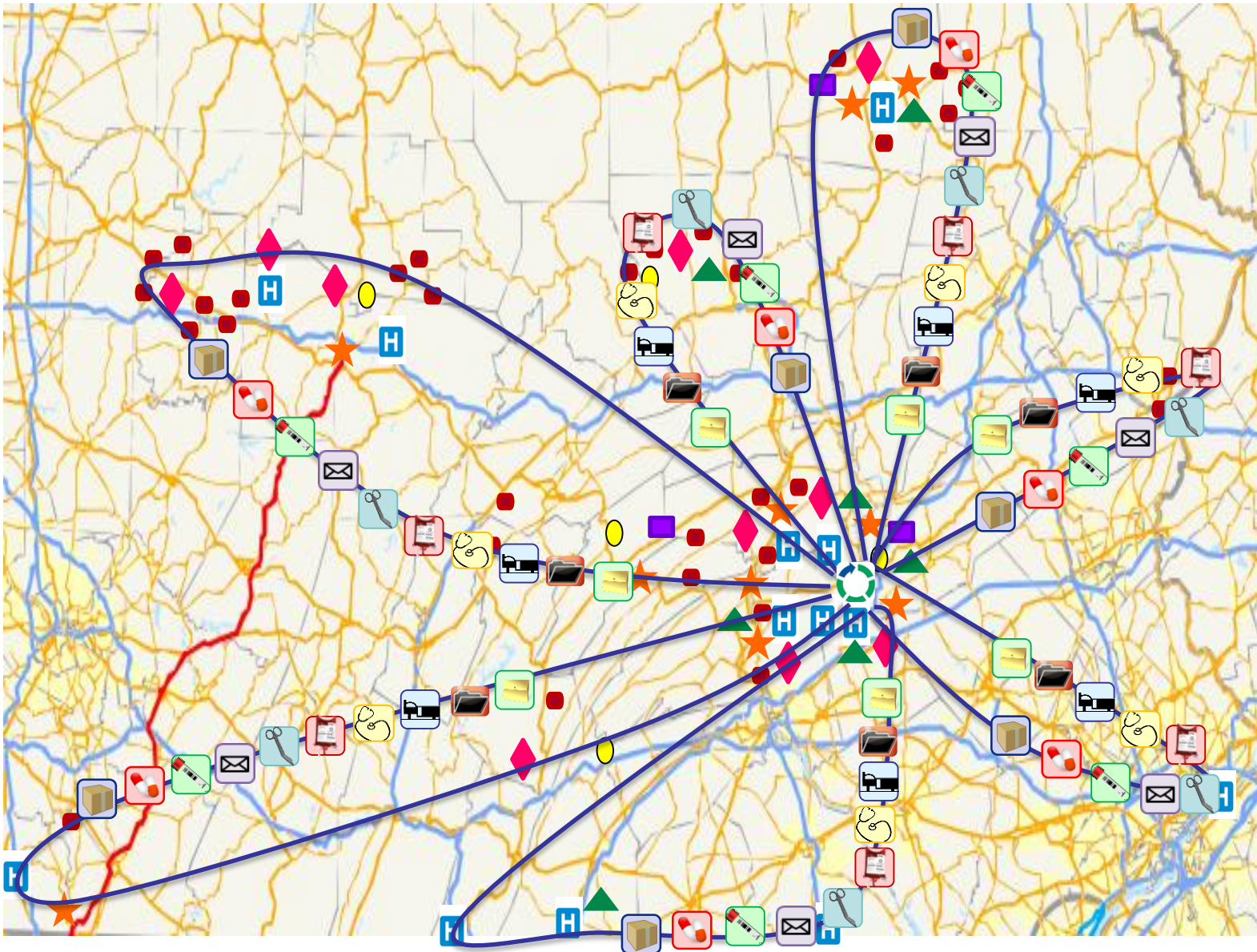
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- Med/surg supplies
- Pharmaceuticals
- Lab Specimens
- Mail
- Instrument trays
- Blood
- Medical equipment
- Linens
- Financial documents
- Admin reports
- And more



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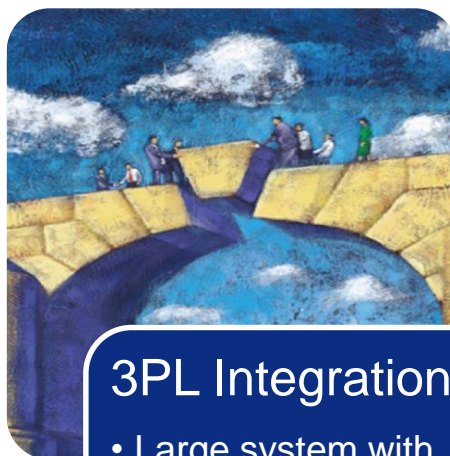


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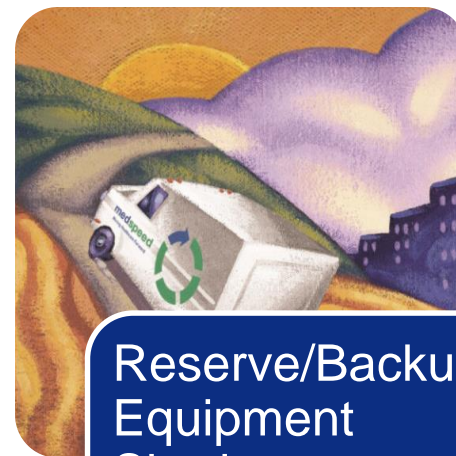
Redundancy Elimination

- Large system with large, retail Rx operation
- Redundant Rx operations
- Consolidated drug distribution



3PL Integration

- Large system with med-surge supply distribution to non-acute sites
- Costly, non-integrated logistics
- Direct engagement with distributor to leverage transportation network



Reserve/Backup Equipment Sharing

- Large acute care system
- Costly backup equipment at all facilities/high rental costs
- Created central equipment repository distributed through transportation network

From cost center to asset that can be leveraged